

## Farmers National Company

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### David Englund AFM.

**Senior Vice President - Farm and Ranch Management**

Omaha, Nebraska

### Mailing Address:

11516 Nicholas Street  
Omaha, Nebraska 68154

Business: (402) 590-2370

Email:

[DEnglund@FarmersNational.com](mailto:DEnglund@FarmersNational.com)

**Real Estate Broker:** Minnesota, Nebraska, South Dakota.

**Crop Insurance License:** Nebraska.

### Designation(s):

Accredited Farm Manager AFM



### Territory Served:

I work with all of our farm asset managers and Vice Presidents for each area in our 28-state management area to provide the best management services possible for our landowner clients and investors.

### Educational Background:

- BS Degree in Ag Business, Kearney State College - 1981
- Real Estate Education: Larrabee School of Real Estate and Colorado Real Estate Institute
- Crop insurance continuing education classes
- Nebraska LEAD Program (Leadership, Action and Development) through the University of Nebraska at Lincoln - 1994-1995
- Graduate of Holdrege High School, Holdrege, Nebraska - 1977

### Professional Experience:

Senior Vice President - Farm and Ranch Management Operations  
Western Area Vice President, Hastings, Nebraska - 2007-2013  
Farm Manager - Farmers National Company, Hastings Office - 1991-2007  
Farm Manager - Farmers National Company, Imperial Office - 1987-1991  
Territory Sales Manager, Northrup King Seed Company - 1982-1987

### Responsibilities at FNC:

Responsible for hiring, training, and supervision of field operations involving management of nearly 5,000 farms comprising 2.1 million acres in 28 states, including eight Vice Presidents, and approximately 100 Professional Farm Managers, Forest Resources Management, Farm Management Sales and FNC Ag Stock staff.

### Professional Accomplishments:

- Farmers National Company Board of Directors
- Farmers National Company Senior Vice President
- Farmers National Company Long Range Planning Committee
- Promoted to Vice President - Farm Management - 2013
- Promoted to Area Vice President for Farmers National Company - October 2007
- National Farm Manager of the Year - American Society of Farm Managers and Rural Appraisers - 1999
- Farmers National Company Farm Manager of the Year - 1992, 1995, 2000, 2006
- Business Development Awards - 1988-91, 1993-95, 1998-2005
- Million Dollar Real Estate Club - 1988, 1989, 1996, 1998, 1999 - 2003, 2005
- President's Eagle Club Award for \$3 million in Real Estate Sales - 2004
- Graduate of Nebraska LEAD Program Class 14
- Member of American Society of Farm Managers and Rural Appraisers
- Past Member of National ASFMRA Bylaws and Winter Program Committees
- Past Chairman of National ASFMRA Management Education Committee
- Member of ASFMRA Education Foundation Board of Directors
- Nebraska Chapter President of the ASFMRA - 1999
- Nebraska Chapter ASFMRA Board Member- 1996 - 1999
- Nebraska Chapter of ASRMRA - Outstanding Service to the Chapter Award - 2003
- Past member of Farmers National Company Strategic Planning Committee
- Past member of Garst, American Cyanamid, BASF Farm Manager Advisory Boards
- Past member of Monsanto Farm Manager Advisory Board
- Current Member of Ag-Builders of Nebraska

**Success Story:**

I feel blessed to have managed farms assets for some wonderful clients since 1987. Now that I am in management with Farmers National Company, I am working to help our managers provide a high level of service and to help them and our clients improve their returns on investment.

**Year started with FNC:** 1987

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**Farmers National Company**  
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